



Sector name: _____
classification: _____

Survey DHU
Company-ID
Contact-ID
Sector-ID

Please note

- Your responses should refer only to the branch named above
- The questions refer to the activities of domestic branches
- Do not use a red pencil
- Tick the appropriate box ☒ ☒
- The notes are on the back of the sheet
- Your responses are treated strictly confidential.

Month-related questions

All details to exclude seasonal fluctuations	Sales in the next three months will		
	increase	remain unchanged	decrease
Food, beverages, tobacco and tobacco products	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Clothing, shoes	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Fuels	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Other retail merchandise groups	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Total retail sales	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

1. In the last three months our **business situation** has

☐ improved ☐ not changed ☐ deteriorated

2. Our current assessment of the **business situation** is

☐ good ☐ satisfactory ☐ bad

3. In the next **six** months our **business situation** will

☐ improve ☐ not change ☐ deteriorate

3b. To predict the **future development** of our business situation is currently

☐ easy ☐ rather easy ☐ rather difficult ☐ difficult

3c. The **uncertainty** about the **future development** of our business situation is currently

☐ higher than usual ☐ normal/as usual ☐ lower than usual

4. **Total sales** in the last three months have

☐ increased ☐ remained the same ☐ fallen

5. **Sales in volume terms** in the last three months have

☐ increased ☐ remained the same ☐ fallen
6. **Customer football** in the previous month compared to previous month last year is

☐ higher ☐ the same ☐ lower

7. Compared to the previous year our **warehouse inventories** are

☐ higher ☐ the same ☐ lower

8. We consider our **warehouse inventories** as being

☐ too high ☐ sufficient ☐ too low

9. We consider the current number of **employees** as being

☐ too high ☐ sufficient ☐ too low

10. In the next three months our number of **employees** will

☐ increase ☐ remain the same ☐ reduce

11. In the next three months our **sales prices** will

☐ increase ☐ remain the same ☐ fall

12. In the next three months our **purchase/orders** will

☐ increase ☐ remain the same ☐ reduce

13. In the last three months the **earnings situation** has

☐ improved ☐ not changed ☐ deteriorated



Quarterly questions

14. The main factors currently **limiting** our business are (multiple answers possible)

- ☐ insufficient demand
- ☐ shortage of labor force
- ☐ supply constraints / goods availability
- ☐ shortage of suitable commercial spaces
- ☐ insufficient operational infrastructure
- ☐ basic economic and legal constraints
- ☐ financial constraints
- ☐ weather conditions
- ☐ other factors
- ☐ none

15. Wages and inflation

a) How much do you expect the **average gross wage** of employees in your company will change between now and in one year's time? Please enter your estimate as a **percentage** (with a negative sign if it is a decrease).

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b) What do you expect the **inflation rate** (for the consumer price index) will approximately be in Switzerland in the **next twelve months**? Please enter your estimate (with a negative sign if the inflation rate is below zero).

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c) Approximately how high do you think the annual **inflation rate** (for the consumer price index) will be in Switzerland in **five years**? Please enter your estimate (with a negative sign if the inflation rate is below zero).

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16. Weighting information

Number of employees in **full-time equivalent** positions incl. apprentices, in **Switzerland** (in the company or the company division entered in the questionnaire)

Example: 2 full-time positions and 1 part-time position at 40% correspond to a total of 2.4 employees

Number of employees: .

Remarks

Many thanks for your participation

Explanations on the survey and the questionnaire can be found on the website:

<https://u.ethz.ch/AXMVy>

