



37280

Sector name: \_\_\_\_\_  
classification: \_\_\_\_\_

Survey **INU**  
Company-ID  
Contact-ID  
Sector-ID

### Please note

- Your responses should refer only to the branch named above
- The questions refer to the activities of domestic branches
- Do not use a red pencil
- Tick the appropriate box
- The notes are on the back of the sheet
- Your responses are treated strictly confidential.

## Review and Assessment of the Current Situation

### 1. Incoming orders

- a) In the past month compared to the previous\* they have  
 increased     remained the same     declined
- b) Compared to the same past month one year ago they were  
 higher     the same     lower

### 2. Order backlog no order backlog

- a) In the past month compared to the previous\* month orders have  
 increased     remained the same     declined
- b) How would you assess the present order backlog\* overall? As  
 large     normal     too low
- c) How would you assess the present order backlog\* for exports? As  no exports  
 large     normal     too low

### 3. Production

- a) In the past month compared to the previous\* it has  
 increased     not changed     decreased
- b) Compared to the same past month one year ago it was  
 higher     the same     lower

### 4. Intermediate products inventory no inventory

- a) In the past month compared to the previous\* it has been  
 higher     the same     lower
- b) How would you assess the intermediate product inventory\* ? As  
 too high     normal     too low

### 5. Finished products inventory no inventory

- a) In the past month compared to the previous\* it has  
 increased     the same     dropped
- b) How would you assess the finished product inventory\* ? As  
 too high     normal     too low

### 6. Employment levels

We would assess the current number of employees\* as  
 too large     normal     too small

### 7. Business situation

- a) How would you assess your current overall business situation\*?  
 good     satisfactory     poor
- b) In **the next 6 months\*** our business situation will  
 improve     remain the same     get worse
- c) To predict the **future development** of our business situation is currently  
 easy     rather easy     rather difficult     difficult
- d) The **uncertainty** about the **future development** of our business situation is currently  
 higher than usual     normal/as usual     lower than usual

## Expectations

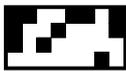
### 8. It is likely that in the next 3 months

- a) incoming orders will\*  
 increase     remain the same     decrease
- b) export orders will\*  no export  
 increase     remain the same     decrease
- c) production will\*  
 increase     remain the same     decrease
- d) the purchase of intermediate products\* will  
 increase     remain the same     decrease
- e) the number of employees (FTEs) will\*  
 increase     remain the same     decrease
- f) our selling prices will\*  
 increase     remain the same     decrease
- g) our purchase prices will\*  
 increase     remain the same     decrease

\* Excluding seasonal fluctuations

**Continue on the back page**

## Comments



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## Additional quarterly questions

## 9. Technical capacity

- a) In the past 3 months\* it  
 expanded       remained the same       reduced
- b) We assess our current technical capacity\* as  
 too large       adequate       too small
- c) the average utilisation of capacity was in the past 3 months (in %)  
 <=50 55 60 65 70 75 80 85 90 95 100 105 >=110

## 10. Incoming orders

- In the last 3 months\* they  
 increased       remained the same       decreased

## 11. Production

- In the last 3 months\* it has  
 increased       remained the same       decreased

## 12. Finished products inventory

- In the past 3 months\* it  
 increased       remained the same       decreased

## 13. Sale prices

- expressed in Swiss francs, in the past 3 months\* they  
 increased       remained the same       decreased

## 14. Profitability

- in the last 3 months\* it  
 improved       remained the same       deteriorated

## 15. Level of backorders

We have currently sufficient production backorders for:   months

## 16. Competitive position

- a) In the past 3 months our domestic competitive\* position has  
 improved       not changed       deteriorated
- b) In the past 3 months our competitive position\*  no EU exports in the EU has  
 improved       not changed       deteriorated
- c) In the past 3 months our competitive position\* outside the EU has  no exports outside EU  
 improved       not changed       deteriorated

## 17. Production obstacles

The main factors currently limiting our business are (multiple answers possible)

- no obstacles
- insufficient demand
- shortage of labor force
- shortage of material/intermediate products
- insufficient technical capacity
- financial restrictions
- other factors

## 18. Wages and inflation

a) How much do you expect the **average gross wage** of employees in your company will change between now and in one year's time? Please enter your estimate as a **percentage** (with a negative sign if it is a decrease).     .

b) What do you expect the **inflation rate** (for the consumer price index) will approximately be in Switzerland in the **next twelve months**? Please enter your estimate (with a negative sign if the inflation rate is below zero).     .

c) Approximately how high do you think the annual **inflation rate** (for the consumer price index) will be in Switzerland in **five years**? Please enter your estimate (with a negative sign if the inflation rate is below zero).     .

## 19. Weighting information

Number of employees in **full-time equivalent** positions incl. apprentices, in **Switzerland** (in the company or the company division entered in the questionnaire)

Example: 2 full-time positions and 1 part-time position at 40% correspond to a total of 2.4 employees

Number of employees:       .

\* Excluding seasonal fluctuations

Many thanks for your participation

Explanations on the survey and the questionnaire can be found on the website:

<https://u.ethz.ch/fi9dh>

