



37280

Sector name: _____
classification: _____

Survey **INU**
Company-ID
Contact-ID
Sector-ID

Please note

- Your responses should refer only to the branch named above
- The questions refer to the activities of domestic branches
- Do not use a red pencil
- Tick the appropriate box
- The notes are on the back of the sheet
- Your responses are treated strictly confidential.

Review and Assessment of the Current Situation

1. Incoming orders

- a) In the past month compared to the previous* they have
 increased remained the same declined
- b) Compared to the same past month one year ago they were
 higher the same lower

2. Order backlog no order backlog

- a) In the past month compared to the previous* month orders have
 increased remained the same declined
- b) How would you assess the present order backlog* overall? As
 large normal too low
- c) How would you assess the present order backlog* for exports? As no exports
 large normal too low

3. Production

- a) In the past month compared to the previous* it has
 increased not changed decreased
- b) Compared to the same past month one year ago it was
 higher the same lower

4. Intermediate products inventory no inventory

- a) In the past month compared to the previous* it has been
 higher the same lower
- b) How would you assess the intermediate product inventory* ? As
 too high normal too low

5. Finished products inventory no inventory

- a) In the past month compared to the previous* it has
 increased the same dropped
- b) How would you assess the finished product inventory* ? As
 too high normal too low

6. Employment levels

We would assess the current number of employees* as
 too large normal too small

7. Business situation

- a) How would you assess your current overall business situation*?
 good satisfactory poor
- b) In **the next 6 months*** our business situation will
 improve remain the same get worse
- c) To predict the **future development** of our business situation is currently
 easy rather easy rather difficult difficult
- d) The **uncertainty** about the **future development** of our business situation is currently
 higher than usual normal/as usual lower than usual

Expectations

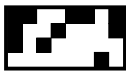
8. It is likely that in the next 3 months

- a) incoming orders will*
 increase remain the same decrease
- b) export orders will* no export
 increase remain the same decrease
- c) production will*
 increase remain the same decrease
- d) the purchase of intermediate products* will
 increase remain the same decrease
- e) the number of employees (FTEs) will*
 increase remain the same decrease
- f) our selling prices will*
 increase remain the same decrease
- g) our purchase prices will*
 increase remain the same decrease

* Excluding seasonal fluctuations

Continue on the back page

Comments



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Additional quarterly questions

9. Technical capacity

- a) In the past 3 months* it
 expanded remained the same reduced
- b) We assess our current technical capacity* as
 too large adequate too small
- c) the average utilisation of capacity was in the past 3 months (in %)
 <=50 55 60 65 70 75 80 85 90 95 100 105 >=110

10. Incoming orders

- In the last 3 months* they
 increased remained the same decreased

11. Production

- In the last 3 months* it has
 increased remained the same decreased

12. Finished products inventory

- In the past 3 months* it
 increased remained the same decreased

13. Sale prices

- expressed in Swiss francs, in the past 3 months* they
 increased remained the same decreased

14. Profitability

- in the last 3 months* it
 improved remained the same deteriorated

15. Level of backorders

We have currently sufficient production backorders for: months

16. Competitive position

- a) In the past 3 months our domestic competitive* position has
 improved not changed deteriorated
- b) In the past 3 months our competitive position* no EU exports in the EU has
 improved not changed deteriorated
- c) In the past 3 months our competitive position* outside the EU has no exports outside EU
 improved not changed deteriorated

17. Production obstacles

The main factors currently limiting our business are (multiple answers possible)

- no obstacles
- insufficient demand
- shortage of labor force
- shortage of material/intermediate products
- insufficient technical capacity
- financial restrictions
- other factors

18. Wages and inflation

a) How much do you expect the **average gross wage** of employees in your company will change between now and in one year's time? Please enter your estimate as a **percentage** (with a negative sign if it is a decrease). .

b) What do you expect the **inflation rate** (for the consumer price index) will approximately be in Switzerland in the **next twelve months**? Please enter your estimate (with a negative sign if the inflation rate is below zero). .

c) Approximately how high do you think the annual **inflation rate** (for the consumer price index) will be in Switzerland in **five years**? Please enter your estimate (with a negative sign if the inflation rate is below zero). .

19. Weighting information

Number of employees in **full-time equivalent** positions incl. apprentices, in **Switzerland** (in the company or the company division entered in the questionnaire)

Example: 2 full-time positions and 1 part-time position at 40% correspond to a total of 2.4 employees

Number of employees: .

* Excluding seasonal fluctuations

Many thanks for your participation

Explanations on the survey and the questionnaire can be found on the website:

<https://u.ethz.ch/fi9dh>

