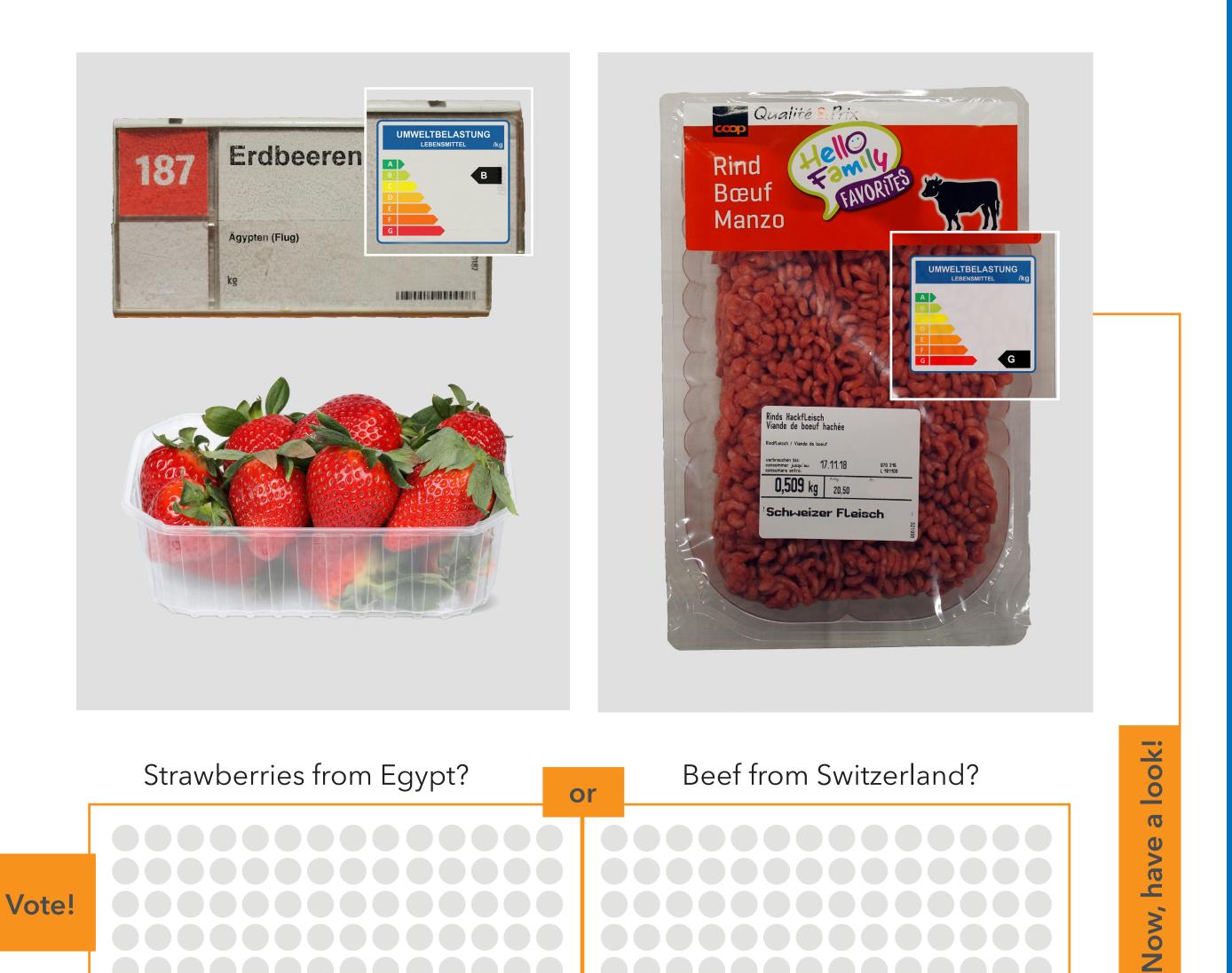
THE PROBLEM

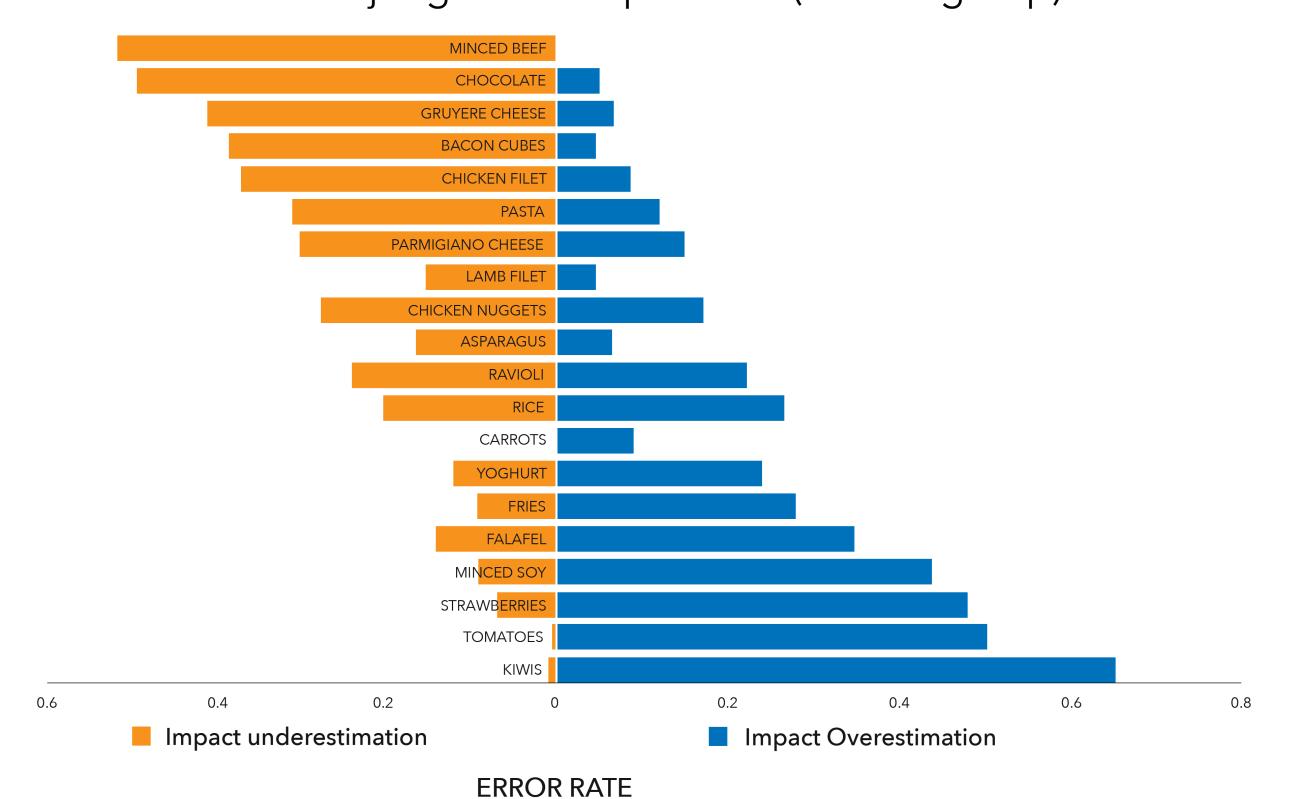
What do you think is the better choice for the environment?



Did you get it wrong? You are not alone.

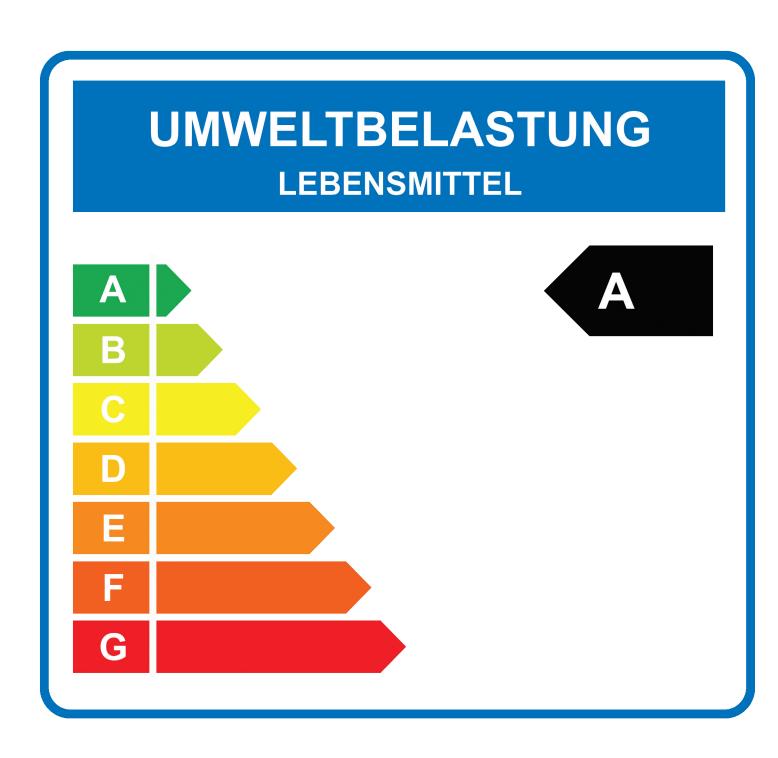
In our study with 621 participants, we found that consumers with no additional help (control group) have difficulties to correctly rank the environmental impacts of product pairs from different food categories.

The misjudgement of products (control group)



The impact of vegetables and fruits from abroad was often overestimated, while the impact of local animal products and chocolate was underestimated.

In order to provide consumers with a neutral, easy-accessible and effective source of information, a label based on Life Cycle Assessment and UBP (Umweltbelastungspunkte) was created.

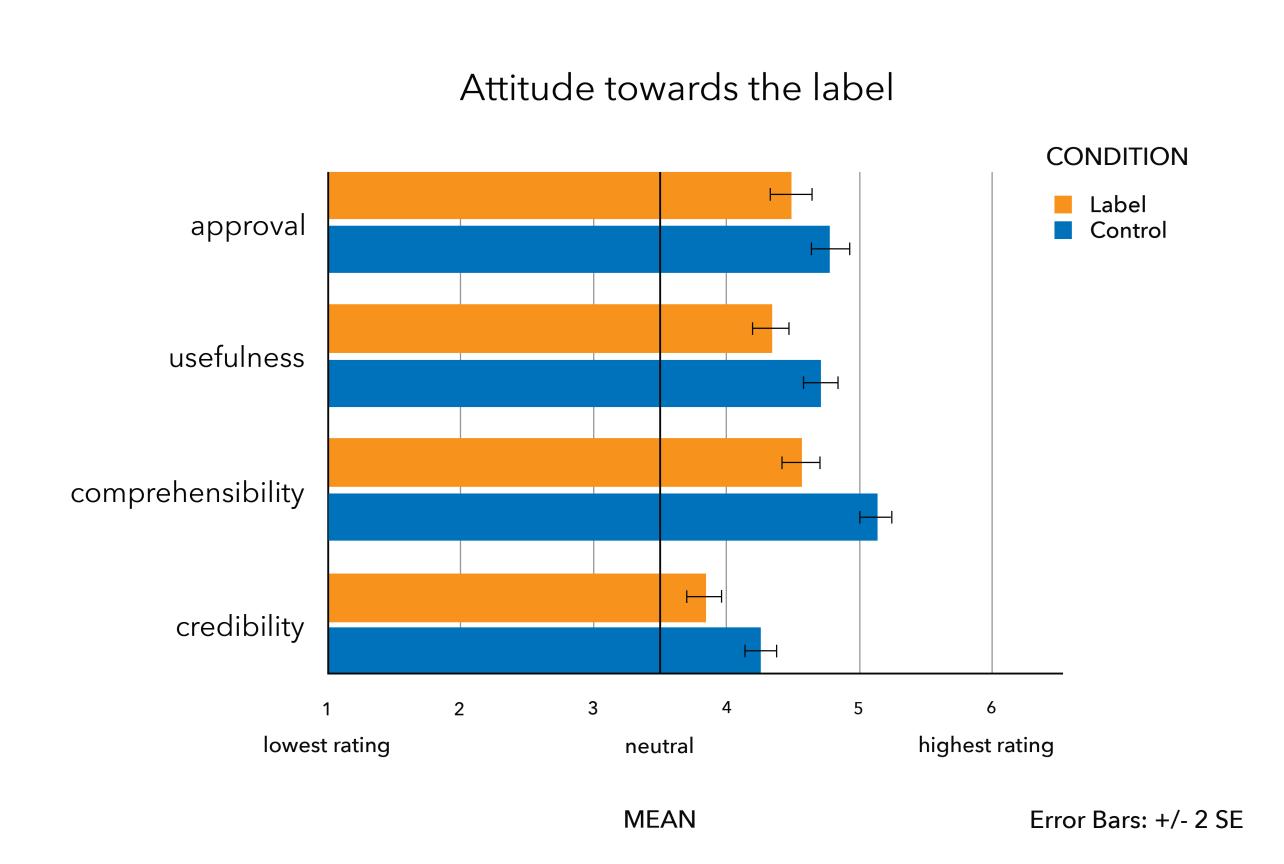


The comparison with other studies<sup>1</sup> indicates that the label attributes are crucial for its efficency.

Our label was:

- cross-categorical
- color coded with several gradiations
- placed on every product

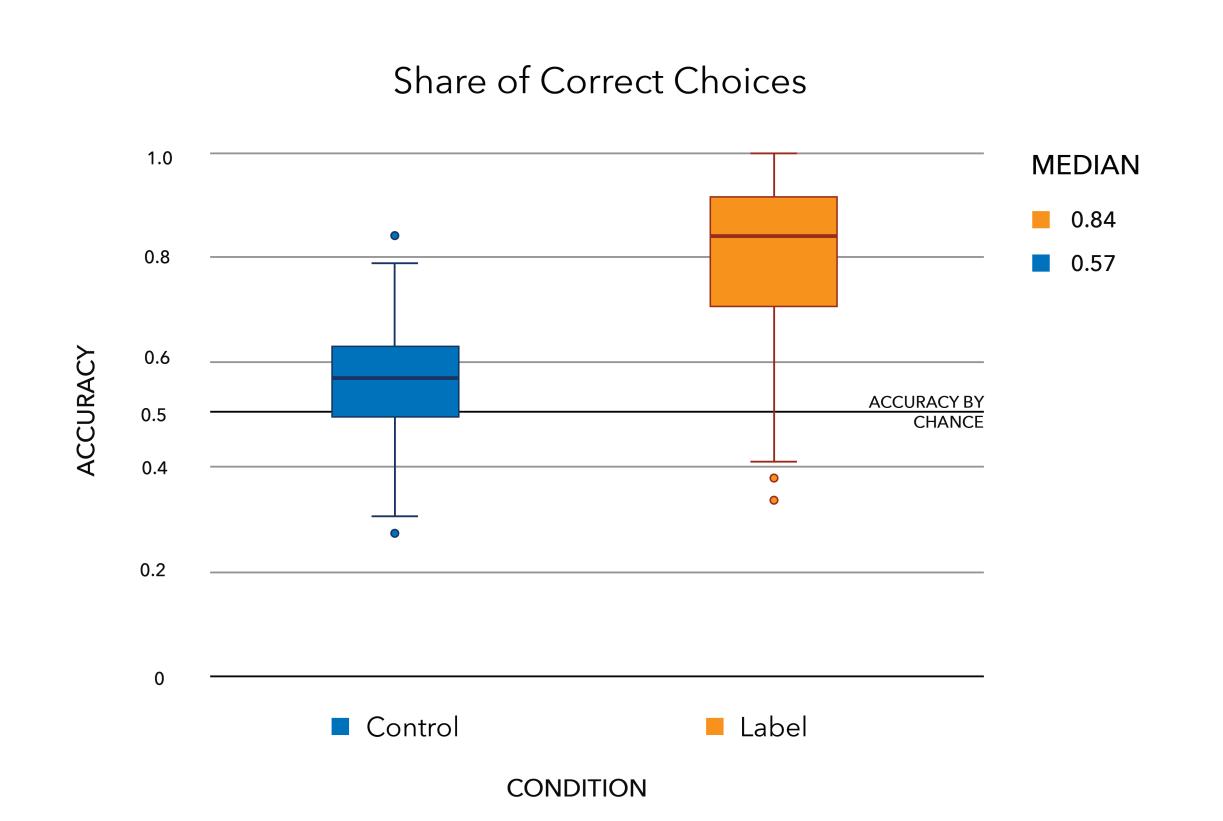
We asked the participants to rate the label by selecting a value from 1 to 6; 1 being the lowest (e.g. not useful at all) and 6 the highest rating (e.g. very useful).



The contestants stated, that they would be in favor of an introduction to the market (approval) and rated the label as useful, comprehensible and credible. Among the selected criteria credibility has the highest improvement potential.

Through the help of the label, the participants judgements improved from a median share of correct choices of 0.57 to 0.84.

1: e.g. Lazzarini, G. A., Visschers, V. H. & Siegrist, M. (2018). How to improve consumers' environmental sustainability judgements of foods. Journal of cleaner production, 198, 564-574.



By introducing an appropriate label, consumers would be able to make better food choices, ultimately leading to a reduced global agricultural demand.

Sustainainable Development Goals adressed: 12, 2, 13, 14, 15, 6

Most participants stated that they would consider the label often or almost always for their shopping decisions.



How often would you consider the label for your shopping descisions?

never	rarely	now and then	often	almost always	always