f Purchase	Leverage Items • Large Volume Purchases • Unit Cost Important • Substitutes Available • Many Equivalent Supplier Available	Strategic Items • Unique Specifications or Value-Add • Supplier Technology Critical • Few Suppliers Available • Difficult to Substitute
Moortance of Purchase	Non-Critical Items Commodities Easy to Find Substitute Products Many Supplier Available Limited Financial Impact	Bottleneck Items • Unique Requirements • Supplier's Technology, Knowledge, Assets or Expertise Critical • Scarce Sources of Supply or a Few Superior Suppliers • Difficult to Substitute • Difficult to Monitor and/or Measure Performance • Hidden Action by Supplier Possible

Supply Risk/Complexity