

## Palm oil role-play: Producer (one plantation)

| Year | Season      | Harvest | Taxes |      | Food costs | Price for palm fruit bunches<br>(paid by mills, <i>received by producers</i> ) |                 | Price for raw palm oil<br>(paid by market, <i>received by mills</i> ) |                 | Account balance end of season | Notes |
|------|-------------|---------|-------|------|------------|--|-----------------|---|-----------------|-------------------------------|-------|
|      |             |         | Due   | Paid |            | Artisanal mill   | Industrial mill | Artisanal mill  | Industrial mill |                               |       |
| 1    | High season | 1       | 500   |      | 30         |  |                 |   |                 |                               |       |
|      |             | 2       |       |      | 30         |  |                 |   |                 |                               |       |
|      |             | 3       |       |      | 30         |  |                 |   |                 |                               |       |
|      | Low season  | 1       | 500   |      | 30         |  |                 |   |                 |                               |       |
| 2    | High season | 1       | 500   |      | 30         |  |                 |   |                 |                               |       |
|      |             | 2       |       |      | 30         |  |                 |   |                 |                               |       |
|      |             | 3       |       |      | 30         |  |                 |   |                 |                               |       |
|      | Low season  | 1       | 500   |      | 30         |  |                 |   |                 |                               |       |
| 3    | High season | 1       | 500   |      | 30         |  |                 |   |                 |                               |       |
|      |             | 2       |       |      | 30         |  |                 |   |                 |                               |       |
|      |             | 3       |       |      | 30         |  |                 |   |                 |                               |       |
|      | Low season  | 1       | 500   |      | 30         |  |                 |   |                 |                               |       |