





Zurich University of Applied Science

## Sequential Choice Experiment – Future Car Buying Decisions of Swiss Households

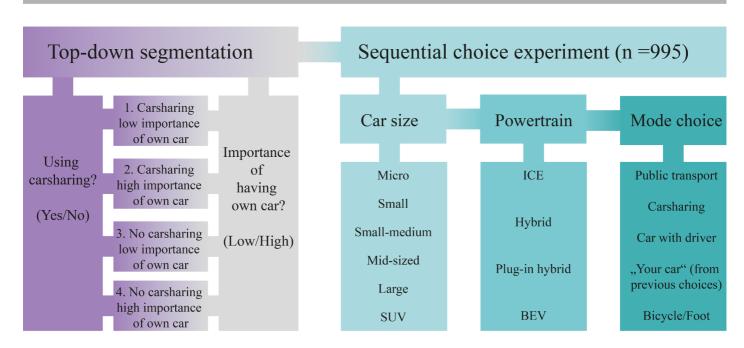
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## Approach



- How does experience with carsharing influence the choice of car after controlling for mobility characteristics, values and attitudes?
- → Those having experience with carsharing prefer smaller cars instead of large/SUV cars
- → Those having experience with carsharing tend to choose the internal combustion egine car less than those without experience